



VT RM Alternative Income (“RMAI”)

# RM Funds

VT RM Alternative Income Presentation – Institutional Investors Only  
H1 2022



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# Agenda

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## Market Update

- 5 About the Fund
- 6 Macro Economic Conditions
- 7 Commodities & Inflation
- 8 Portfolio Allocations
- 9 Fund Outlook
- 10 Q&A
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## VT RM Alternative Income Fund

### H1 2022 Update

- Macro Overview
- Dynamic Allocation
- Fund Outlook

# VT RM Alternative Income Overview

## The VT RM Alternative Income Fund (the “Fund”) launched in June 2018.

- **An actively managed global-developed fund**, with a strategy designed to deliver consistent income returns to investors.
- Aims to offer **protection against a rising interest rates** environment, **rising inflation** and with the potential for **capital growth over the medium term**.
- The Fund invests in a diversified portfolio of listed securities with **exposure to alternative income-producing assets**, such as Specialist Real Estate, Infrastructure and Secured Real Assets.
- The Fund offers investors **exposure to a variety of sectors** that have **defensive characteristics**, and historically displayed less volatility and correlation with the wider equity and fixed income markets.
- **Performance:**
  - **2021 Performance: Total Return (net): 14.04% / Volatility: 3.90 / Sharpe Ratio: 3.60**
  - **3 Year Performance: Total Return (net): 32.77%**

FUND  
LAUNCHED

**11<sup>th</sup> June  
2018**

EXPERIENCED  
FUND MANAGERS

**Pietro Nicholls,**

- Lead Manager
- 15 years in fund management, investment banking and trading

**James Robson, CIO,**

- 21 years experience in trading & fund management,
- Former Head of European Corporate Credit Trading HSBC.

Target  
**5.00% p.a.**  
dividend income,  
paid quarterly

Total return target  
**7-8% p.a.**

Target Vol  
**<5.00 30Day**

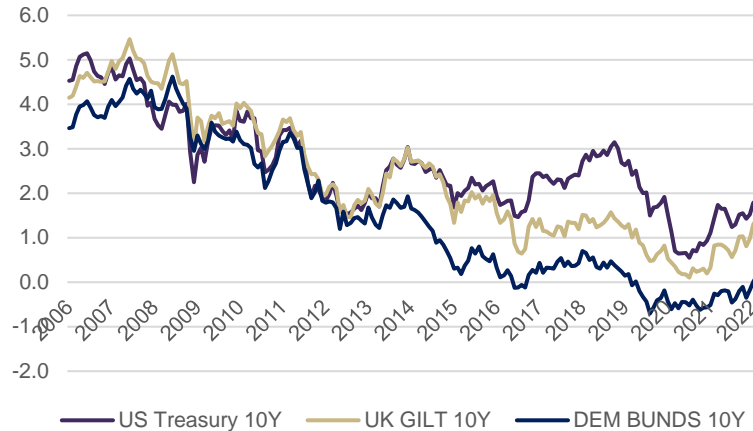
2021 Total Return  
Performance  
**14.04%**

Ethical, social  
and corporate  
governance  
criteria

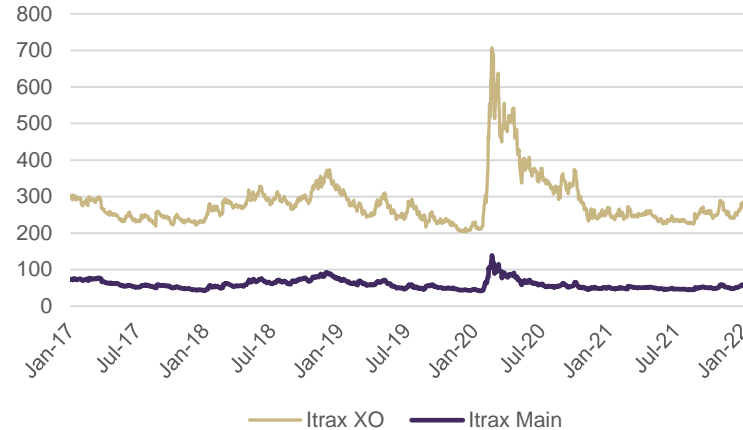


# Macro Economic Conditions

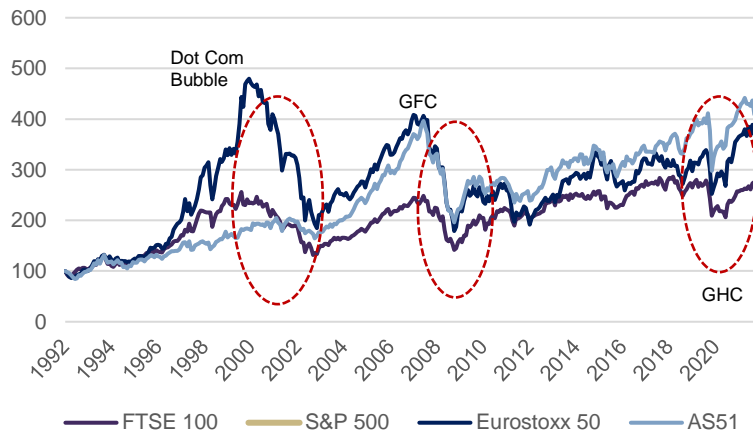
Government Bond Yields (%)



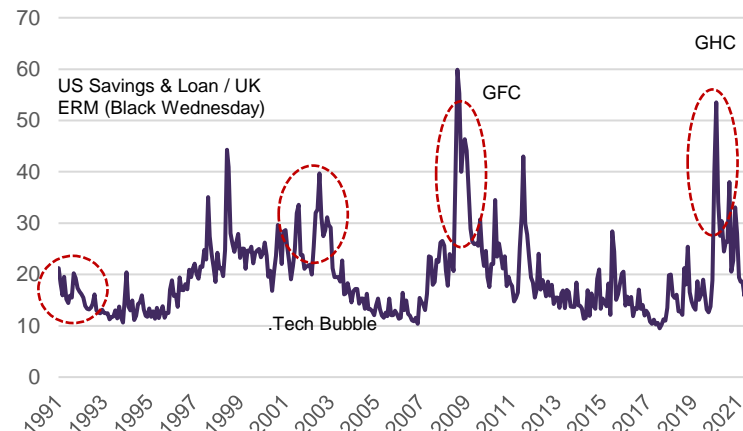
Credit Spread Indices (bps)



Major Share Indices (rebased)



VIX



## Where Next for Macro?

- **Geo-political events clouding outlook** (safety trades vs higher yields)
- New era of anti-globalisation and protectionism
- **Covid** shifting to endemic stage, becoming a **tertiary consideration**
- **Inflation reaching multi-decade highs, Central Banks have a need to act**

## What is Priced In?

- Ukraine war escalation?
- Rate hikes in the US (7), UK (6) and ECB (4-5)
- **Global Equity markets broadly in correction territory, further reprice possible**
- New trade / sanction war?

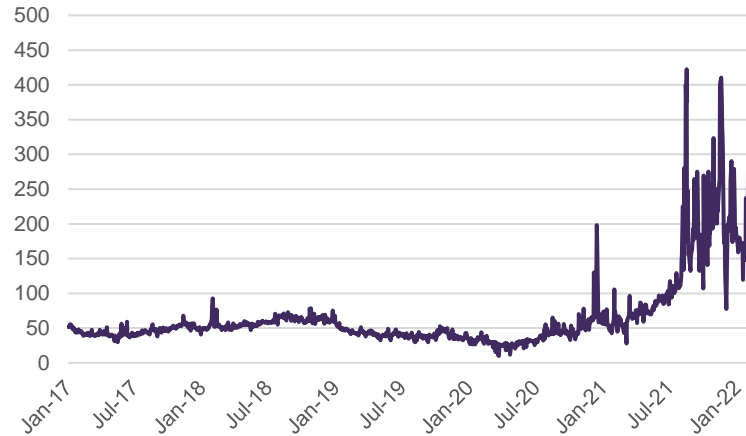
## Credit Vulnerable

- **QE shifting to QT, European credit more exposed to central bank policy**
- Bear flattener trades, **increasing all-in cost of capital for corporate issuers**
- Re-emergence of the zombie companies, as fiscal support schemes have ended

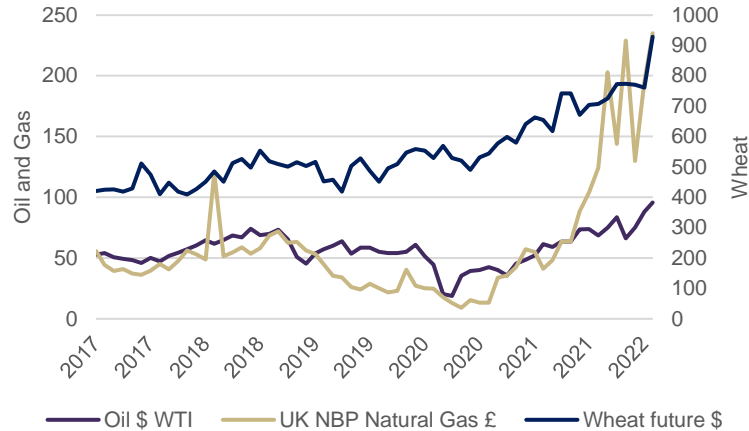
Source:  
Bloomberg, 14<sup>th</sup> March 2022

# The Era of Stuff

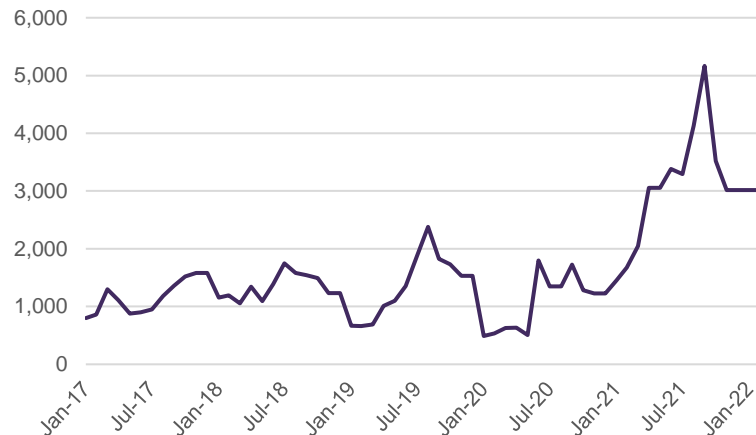
APX UK Power £/MWh



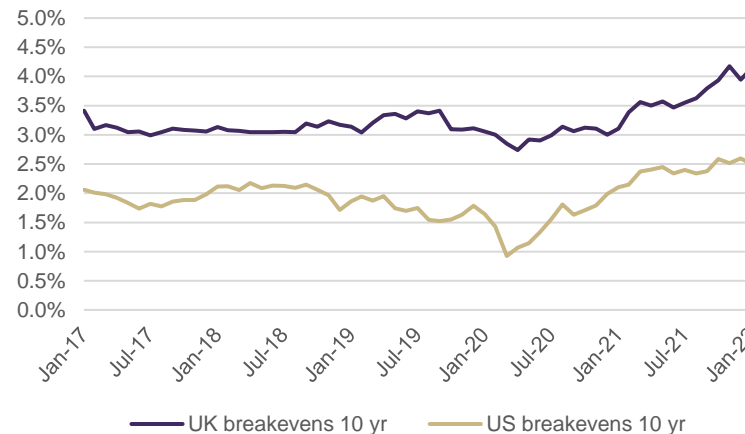
Commodities



Dry Bulk (Shipping) \$



Government Bond Breakeven Rates



## Cost-Push Inflation

- **China** remains focused on a zero-covid policy - continues to impact shipping rates and supply chains
- **Ukraine war** created commodity price shock initially across oil, gas and agriculture products
- **Power price volatility** will feed through across sub-components of inflation, not just energy costs

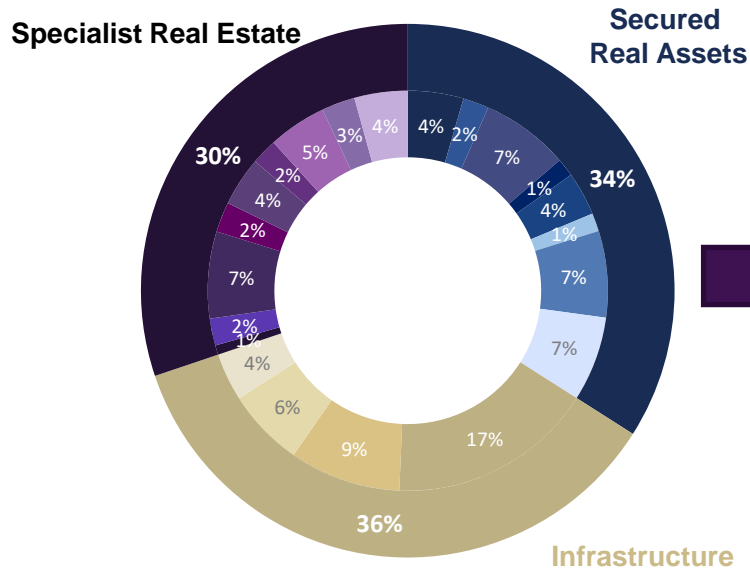
## Market Rally & Rout

- **Significant pockets of value within listed real assets**, including segments of infrastructure and real estate
- **Geography important consideration** in addressing and diversifying away from the geo-political risk
- **Stagflation risk increasing, recessionary factors not present yet**
- **Inflationary environment can materially benefit real asset cash flows**
- **Listed Real Assets offer superior income generation to bonds**, with measurably lower volatility profiles than equities

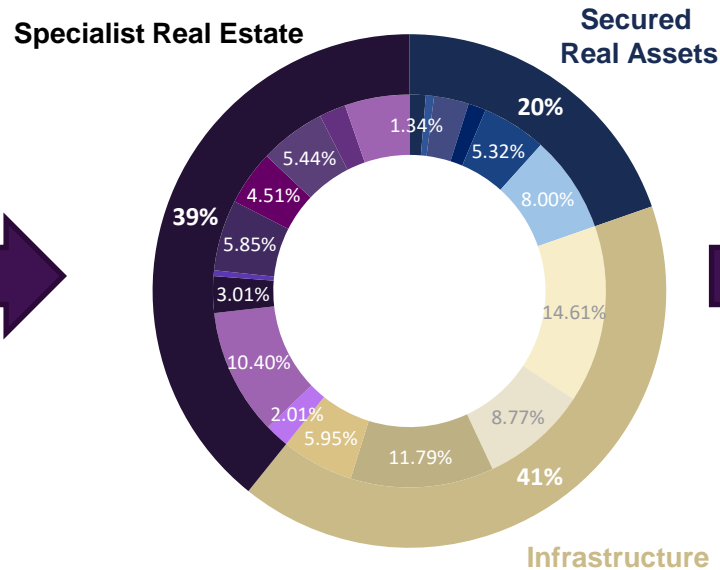
Source:  
Bloomberg, 14h March 2022

# Dynamic Portfolio Allocation

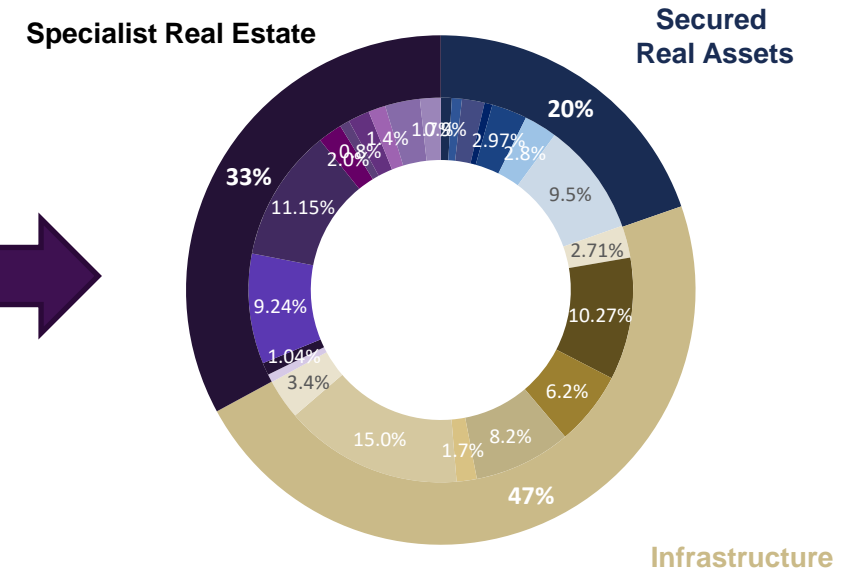
Allocation Split, January 2020<sup>1</sup>



Allocation Split, January 2021<sup>1</sup>



Allocation Split, March 2022<sup>1</sup>



- **Dynamic Portfolio Allocations:** Mandate flexibility to refocus on different segments which present optimum risk-adjusted returns through the business cycle. Shifting towards more renewable energy exposure, demand-based and digital infrastructure – reduced exposure to areas with absolute low yields and or sensitivity to rates.
- **Global Developed Mandate:** A core and satellite approach, provides ample strategy capacity, a greater opportunity set with a deep, liquid investment universe.
- **Diversification:** More volatile market conditions = more diverse portfolio, less concentration, longer tail, modest increase in geographic diversity (UK remains core focus).

■ Debt - Asset Backed - Secured Loans - 0.9%  
 ■ Debt - Direct Lending - 1.9%  
 ■ Debt - Government - 3%  
 ■ Debt - Real Estate - 2.8%  
 ■ Infrastructure - Demand - 2.7%  
 ■ Infrastructure - PPP - Core - 6.2%  
 ■ Infrastructure - Renewables, Other/Special - 1.7%  
 ■ Infrastructure - Renewables, Wind - 3.4%  
 ■ Property - Europe Regional - 1%  
 ■ Property - Specialist (Other) - 11.2%  
 ■ Property - Specialist (Retail) - 0.8%  
 ■ Property - Specialist (Student) - 1.4%  
 ■ Property - UK Long Leases - 1.7%

■ Debt - CLOs - 0.8%  
 ■ Debt - Diversified - 0.7%  
 ■ Debt - Infrastructure - 0.1%  
 ■ Debt - Specialist - 9.5%  
 ■ Infrastructure - Digital - 10.3%  
 ■ Infrastructure - Renewables, Mixed - 8.2%  
 ■ Infrastructure - Renewables, Solar - 15%  
 ■ Property - Europe Commercial - 0.7%  
 ■ Property - Specialist (Healthcare) - 9.2%  
 ■ Property - Specialist (Residential) - 2%  
 ■ Property - Specialist (Social) - 1.8%  
 ■ Property - UK Commercial - 2.9%

Source: VT RM Alternative Income Fact Sheets, ACD Reports, RM Funds, Bloomberg

<sup>1</sup>Percentages may not add up to 100% due to rounding. Excludes cash and cash equivalents. Data as of 14<sup>th</sup> March 2022.



# Market & Portfolio Outlook

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- **2022 H1 Outlook**

- **#1 Macroeconomic policy continues to dominate H1 2022**, emerging considerations (commodity shocks further driving inflationary pressures)
- **#2 Geo-politics**, Russia / Ukraine war could be the start of increased geo-political risk globally
- **#3 Covid health policy** remains a key concern in China, **implications on supply chains**

- **Fund Positioning:**

- **Focus on “inflation protection” and “value”**

- **Inflation Protection:** UK Renewables specifically **solar** and multi-technology attractive, we **also like battery storage assets**
- **Value:** Real estate **assets benefiting from structural tailwinds** – specifically **student accommodation, social housing and aged care**
- *Reducing:* Holdings with absolute low nominal yields, vulnerable to both equity risk premia adjustments and yield curve shift

- **Liquidity & Active Management**

- **Active Management:** Execution discipline, material dry powder and firm fundamental investments driving performance in current climate
- **Liquidity:** Liquidity issues more likely in funding markets than real assets!

- **Geography Matters**

- Thematic allocations remain core, but local market dynamics are also an important consideration ie UK vs US vs European vs Australasia
- **UK remains core focus but allocations along thematic lines to key developed markets, likely to reduce volatility in the near-to-medium term**

***Overall focus on maintaining distribution/dividend targets, generating NAV growth and reducing correlation where possible***

# Questions?

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**Q&A**

# Contact Information

## Investment Management

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